DEAL RECAP	NAME :	JOHANN SCHMIDT	
	STOCK#:	9999	
DEAL TYPE: RETAI	· · · · · · · · · · · · · · · · · · ·		
LENDER:	<b>-</b>	ADDRESS: 123 MAIN STRE	
TERM-PMT/AMT FIN: 1MO	£ 15665 50/15665 50	ANYWHERE, US HOME PHONE: (317)555-123	A 12345
NEW - USED: USED	. e 13003.33/13003.33	WORK PHONE:	34
PURCHASED VEHICLE:	TRADE VEHICLE #1		
STOCK: 9999	STOCK:9999A	TRADE VEHICLE #2	TRADE VEHICLE #3
MILES: 112	MILES: 62599	STOCK: MILES:	STOCK:
YEAR:2016	YEAR: 2007	YEAR:	MILES:
	MAKE:GMC	MAKE:	YEAR:
MODEL:COLORADO	MODEL : CANYON	MODEL :	MAKE:
BODY:EXT CAB LT	BODY:EXT CAB 2WD	BODY:	MODEL:
VIN: 1GCHSCEA0G1234567	VIN+ 16CHSCEA061234	567 VIN.	BODY:
·····	111, 1001002204	<u></u>	VIN:
FRONT GROSS:	BACK GROSS:		COMMISSION GROSS:
SELLING PRICE: 26840.00			FRONT GROSS: 203.15
COST: 2511Ø.85	BUY RATE:		DEALER PACK: N/A
			HOLDBACK: 778.35
ADD INS: -500.00	BANK RESERVE:	N/A	ADVERTISING: N/A
	WARRANTY GROSS:	N/A	
HOLDBACK: 778.35		N/A	
GROSS TRADE: 8500.00 ACV TRADE: 8000.00	MAINT GROSS:	N/A	COMM GROSS: -575.2Ø
HITCH/WIRIN626.00 FRONT GROSS: 203.15	GAP GROSS:	N/A BACK GROSS: N/A	
· · · · · ·		· · · · · · · · · · · · · · · · · · ·	
FINANCE MANAGER:		TOTAL GROSS FOR I	DEAL: 203.15
SALES REP #1 COMMISSION:	· · · · · · · · · · · · · · · · · · ·	SALES REP #2 COMMISSION	
MITCHELL T SCHMIT			
COMMISSIONABLE GROSS:	-575.20	COMMISSIONABLE GROSS:	-575.2Ø
COMMISSION PERCENT: X	N/A	<u>COMMISSION PERCENT: X</u>	
NET COMMISSION:	150.00	NET COMMISSION:	N/A
SPIFF:	N/A	SPIFF:	N/A
FLAT:	<u>N/A</u>	FLAT:	N/A
COMMISSION:	150.00	COMMISSION:	N/A
SALES REP RECAP	STOCK	#: 9999 E: JOHANN SCHMIDT	
SALES REP #1 COMMISSION:		SALES REP #2 COMMISSION:	
MITCHELL T SCHMIT			
COMMISSIONABLE GROSS:	~575.20	COMMISSIONABLE GROSS:	-575.20
COMMISSION PERCENT: X	N/A	COMMISSION PERCENT: X	N/A
NET COMMISSION:	150.00	NET COMMISSION:	N/A
SPIFF:	N/A	SPIFF:	N/A
FLAT:	N/A	FLAT:	N/A
COMMISSION:	150.00	COMMISSION	N / A

COMMISSION:

N/A

COMMISSION:

150.00

OPTION 1	OPTION 2	OPTION 3	
Vahirla Sanira Contract			
		Venicle Service Contract	Vehicle Service Contract
84 Months 75,000 Miles Comprehensive \$200 Deductible Mechanical repair protection for the covered components of your vehicle. Includes rental and towing coverage.	83995.00 84 Months 75,000 Miles Comprehensive \$200 Deductible Mechanical repair protection for the covered components of your vehicle. Includes rental and towing coverage.	\$999.00 84 Months 75,000 Miles Comprehensive \$200 Deductible Mechanical repair protection for the covered components of your vehicle. Includes rental and towing coverage.	\$999.00 84 Months 75,000 Miles Comprehensive \$200 Deductible Mechanical repair protection for the covered components of your vehicle. Includes rental and towing criverane
Road Hazard Tire and Wheel	Road Hazard Tire and Wheel	Road Hazard Tire and Wheel	
\$275.00 Helps pay for damages to your Tires and Wheels as a result of Road Hazards- Includes Roadside Assistance & Towing	\$275.00 Helps pay for damages to your Tires and Wheels as a result of Road Hazards- Includes Roadside Assistance & Towing	\$275.00 Helps pay for damages to your Tires and Wheels as a result of Road Hazards- Includes Roadside Assistance & Towing	
Simoniz® Glasscoat ™	Simoniz® Glasscoat <sup>™</sup>		
Provides protection for vehicle's interior & exterior. Pays cost of covered repairs. Key Protection	\$344.00 Provides protection for vehicle's interior & exterior. Pays cost of covered repairs.		
\$265.00			
Covers the cost of replacing your lost or damaged vehicle key/key fob. Includes roadside assistance and domestic trip routing benefits.			
		DECLINE ALL	
		La Verne Ji Mat	
1 pymt of 17,637.58 (Rtl)*	1 pymt of 17,637.58 (Rtl)* 1 pymt of 17,372.58 (Rtl)* 1 pymt of 17,009.66 (Rtl)* 1 pymt of 16,719.53 (Rtl)*	1 pymt of 17,009.66 (Rtl)*	1 pvmt of 16.719.53 (Rti)*

1/8/2016 1:49:02PM CST

Pre Delivery 6139 7909 i ora Le	merica	Post Delivery
rou !	C Solutions for Business	All Signatures
() 	<b>Customer Info</b>	🗖 Retail Contract / Lease Contract
Purchase Vehicle Miles   I	JOHANN SCHMIDT	Purchase Contract
Town Village Www.fec Phone #:	Phone #: (317)555-1234	🗖 Approval
o liep	Pavoff Infn	Credit Report
X vehicle History Report	-	🔲 Risk Based Pricing
UD GMGI	Pavoff to	🔲 Credit App
	Amount \$	Drivers License
Vin Incentive Sheet	Lender Address	📙 Invoice / Nada
X Vehicle Purchase Printing Cheat.	CityStateZip	🔲 ATPI
week to do one loate done Date & Time	Date & Time	🗍 MV11
0 Amount \$ 2960.96	Good through (10 day) Pier Niem	□ Title□ POA □Replacement Title
0 Auth. # Z400045 UDE	Bank Kep:	🗖 Lien Release
	Bank Phone #	
	Comments:	
·		Stipulations for Lender
<del>لے Other Program(s) i.e. USAA</del> م		CPO Forms
Sales Person: My tich Schm H		🔲 GM Rebate/ OnStar Form
		□ Misc. Docs.
	X Snander K Snewer	



CASH RECEIVED FROM

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50715

JOHANN SCHMIDT 123 MAIN STREET ANYWHERE, USA 12345

123 MAIN STREET ANYWHERE, USA 12345 (317)555-1234

### NUMBER

RECEIVED BY CALEB MAIER 01/08/16 DATE TIME 14:49

20517

20517

ACCT. AMOUNT CONTROL NUMBER PAYMENT TYPE AMOUNT 2110 15665.59 9999 PERSONAL CHECK 15665.59

PAGE 1

٥e.

RECEIPT

RECEIPT

CASH RECEIVED FROM

JOHANN SCHMIDT 123 MAIN STREET ANYWHERE, USA 12345

### NUMBER

RECEIVED BY CALEB MAIER DATE 01/08/16 14:49 TIME

ACCT.	AMOUNT	CONTROL NUMBER	PAYMENT TYPE	AMOUNT
<u>ို</u> 2110	15665.59	9999	PERSONAL CHECK	15665.59
30 (				
SF67237				
р С				
AINTCR				
Е Н	·			
Compi				
stilont:				
	ili okini tindig soli noki kidat katus jinas naj			
spinores and second sec				
а Ч	0301A05010816B			

50715



123 MAIN STREET ANYWHERE, USA 12345 (317)555-1234

PAGE 1



CASH RECEIVED FROM

JOHANN SCHMIDT

123 MAIN STREET ANYWHERE, USA 12345 (317)555-1234

01/04/16

16:03

### NUMBER

DATE

TIME

20475 RECEIVED BY MONTANA LOCKWOOD

	• · ·			
ACCT.	AMOUNT	CONTROL NUMBER	PAYMENT TYPE	AMOUNT
2110	1000.00	STATZ	PERSONAL CHECK	1000.00

PAGE 1

RECEIPT RECEIPT

CASH RECEIVED FROM

JOHANN SCHMIDT

### NUMBER

### 20475

RECEIVED BY	MONTANA LOCKWOOD
DATE	01/04/16
TIME	16:03

ACCT.	AMOUNT	CONTROL NUMBER	PAYMENT TYPE	AMOUNT
2110	1000.00	STATZ	PERSONAL CHECK	1000.00
	0301A05010416B	IF M H M I I M H I I M H I M H I M H I M H I M H I M H I M H I M H I M H I M H I M H I M H I M H I M H I M H I I M H M H I M H I M H I M H I M H I M H I M H I M H I M H I M H I M H I M H I M H I M H I M H I M H I M H I M H I I M H M H I M H		

PAGE 1



123 MAIN STREET ANYWHERE, USA 12345 (317)555-1234

### AMERICAN SOLUTIONS FOR BUSINESS Service Request

Name:		ner Information:	Stock		Information		
				Stock #: <u>9999</u> New/Used:			
City, State, Zip:	ANYW	HERE, USA 12	345		it		
Phone:							
Fax:			VIN 1	1GCHSCEA0			
Email:				a:			
QTY	w/l/c	PART #	DESCRIPTION	PART COST	LABOR	TOTAL COST	
	1	23455107	Wrong Hamers	90,00	99.00	189,00	
		23170742	Hitch Trailer PKg	265.00	72.00	337,"	
					·		
·							
OMMENTS:		· ·			TOTAL	526.00	
Thrown	(v1 (	on deal	- no commission	pd on	Acess	ionies (	
LES PERSON:	· · · · · · · ·		Mitch Schmit				
LES MANAGER	APPROVA	L: _	- Grandy & P	2nd			
			- Hall				
	AL:		- Hall	<u> </u>			

W = we Owe (included on Sales Contract - installed after delivery)
 I = Internal (included in Sales Contract - installed before delivery)
 C = Customer Pay (Cash Ticket)

## **Acknowledgement of Receipt of Documents**

**Your Privacy Matters:** This dealership values your privacy. To reduce risks, we may have eliminated duplicate copies of required documents where allowed by the law. However, we need your acknowledgement that you've received these required forms. Your signature below indicates that you have received the forms designated by a checked box.

State and Federal laws require that this dealership retain copies of the forms you've signed for several years. We have a privacy policy that outlines the various actions this dealership takes to secure your private information for the duration of its required storage time.

alership check all documents provided. Note: Not every form is required for every nsaction. This list is not all-inclusive.
Privacy Notice (What Does this dealership Do With Your Personal Information?)
Risk-based Pricing Notice or Exception Notice
Emission Certificate
Motor Vehicle Purchase Contract or Lease Order
Retail Installment Sale Agreement or Lease Agreement
Wisconsin Buyers Guide
Wisconsin Title and Registration Application
Liability Insurance Disclosure
Acknowledgement of Receipt of Documents

Acknowledgement of Receipt: By signing below I acknowledge that I have received copies of all of the forms checked above.

Please note, the forms that you receive when purchasing a vehicle often contain your personal information and should be either stored securely or destroyed.

Buyer Signature Kalerned Stat	Date
Co-Buyer Signature	Date

# Patch Code (Job Separation)

GM CUSTOMER INCENTIVE AND ONSTAR ACKNOWLEDGEMENT
CUSTOMER NAME JOHANN SCHMIDT
VIN: 1GCHSCEA0G1234567
Customer Incentive Acknowledgement
<ol> <li>Customer Incentive         I assign the total amount of customer incentive (s) listed to the dealer named below and request that the available customer incentive (s) be applied:         (a) to the down payment of this vehicle, (b) where permissible by law, as a price reduction (Bill of Sale indicates pre-incentive price, amount of incentive, and final price with incentive applied), or c) a check be issued in my name by Dealer named below:     </li> </ol>
<u>Incentive Program Reference</u> <u>Amount</u> <u>GM Incentive Code</u> GM CARD <u>\$2960.96</u> UDE
N/A N/A N/A
N/A s $N/A$ $N/A$
N/A
Total Incentive Amount Received \$2960.96
2. Other Program Selection (Which may or may not be in lieu of customer allowance programs; for example, Division supported financing/leasing, etc.) 1 elect to receive the following in lieu of
AND/OR
delivery of <u>1 <math>\emptyset</math>8 <u>16</u></u> . Lacknowledge receipt of incentive (s) as described in ltem(s) and release GM from any future claim or obligation for incentive (s) on this unit. Purchaser/Lessee Signature: $A$ $M$
Vehicle Software and OnStar Acknowledgement
<u>Vehicle Software Acknowledgement</u> I agree not to reverse engineer, decompile or copy any of the software in my vehicle (unless otherwise expressly permitted) and agree not to defeat or attempt to defeat any security mechanism in the vehicle software systems.
OnStar Terms and Conditions Acknowledgement I acknowledge that I have received the Terms and Conditions applicable to the OnStar Services. Copies are available in my vehicle glove box, from my dealer, at www.eustar.com or by contacting OnStar directly.
Cancellation of OnStar Services I acknowledge that the OnStar services are provided under a continuous service contract that will remain in effect until cancelled by me or OnStar. I understand that to request cancellation of OnStar services, I must press the blue OnStar button in my car or call 1.888.40NSTAR.
Payment Methods Unless I indicate otherwise to OnStar, I understand that if I provide OnStar with my credit or debit card information at any time, it will be kept securely on file and will be automatically charged when payment for my OnStar Plan becomes due (at the then current rate). Notice of the payment due date, the monthly amount due and how to update or remove my credit or debit card information will be provided at least 30 days prior to any charges. Current pricing and information relating to the OnStar Plans can be found at www.opstar.com.
Purchaser/Lessee Signatures Laler 1, Statz Date 08 16
The undersigned person, as Dealer representative, certifies that the information on this application is true and correct and the Incentive Payments. OnStar Vehicle Software; OnStar Terms and Conditions; Cancellation of OnStar Services and Payment Method disclosures have been provided to the said purchaser/lessee who has taken delivery of the referenced unit through this dealership and that properly completed accurate delivery data has been forwarded to General Motors.
Authorized Dealer Signature: Dat@1_08 /16
Dealership Name: AMERICAN SOLUTIONS FOR BUSINESS Dealer Code: UAD

Dealer Note: This is a required document and it must be completed, signed, and retained in EVERY DEAL FILE for all customers even if there are no incentives or rate support available. A copy of the completed form should be provided to the customer. (GM379509-10152010) Rev 10-15-2010



## OrderWORKBENCH

### **DV02 Report a Vehicle Delivery**

Current as of:. 01/08/2016 - 4:49 PM EST

			── <b>──₩₿₽±±┘──</b> ─── <b>─</b> ──────────────────
Transaction Mode:	Online		
User ID:	JOHANN SCHMIDT		
User Role:	Dealer Administrator		
Timestamp Date:	2016-01-08 16:49:52.066724		
Status	Successfully Submitted		
Vehicle Identifier		Customer	
Division:	Chevrolet	FAN #:	
Dealer Code:	47027	JOHANN SCHMIDT	
Delivery Date:	01/08/2016	123 MAIN STREET	
Delivery Type:	Retail		
Purchase Type:	010 - Individual Purchase	ANYWHERE, USA 12345	
Sales Manager:	Brandon Breunig	Evening Phone:	
Sales Person:	Mitch Schmit	Daytime Phone:	
VIN 1:	1GCHSCEA0G1234567		
Odometer 1:	112	Email:	Not Applicable
		Primary Language:	English
		Secondary Language:	
· • • • • • • • • • • • • • • • • • • •			

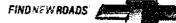
-----

### Incentives

Successful submission of incentive payment claims does not waive GM's right to audit and verify proper compliance with incentive program rules and guidelines and to debit dealer, if required.

Incentive 1	
Incentive Code:	UDE
Payee:	Dealer
Authorization #:	GM Card - Z400045
Amount:	2,960.96
Notes:	
Date:	01/08/2016

## **CUSTOMER ACKNOWLEDGEMENT FORM**



會議 医视觉的 法出行的 人名法尔

As the owner of a new 2016 Model Year Chevrolet vehicle, we are pleased to offer you two included Chevrolet Maintenance visits as a part of the suite of Chevrolet Complete Care owner benefits on your new purchase/lease. Chevrolet Complete Care owner benefits also include:

- 5 years/60,000 miles Powertrain Limited Warranty (whichever comes first)
- 3 years/36,000 miles Bumper-to-Bumper Limited Warranty (whichever comes first)
- 5 years/60,000 miles of 24-hour Roadside Assistance (whichever comes first)
- 👻 5 years/60,000 miles of Courtesy Transportation (whichever comes first)
- 6 years/100,000 miles Anti-Corrosion Limited Warranty (whichever comes first)
- 8 years/100,000 miles coverage of battery and electric components for Volt and Spark EV (whichever comes first)
- OnStar" Basic Plan (5 years) and OnStar Guidance Plan (6-month trial) on most Chevrolet vehicles

Notes: Visit onstar.com for vehicle availability, details and system limitations. Services and connectivity vary by model and conditions. OnStar acts as a link to commercial emergency service providers. Not all vehicles may transmit all crash data. Requires active OnStar subscription. OnStar Hands-Free Calling requires an existing OnStar service contract and available minutes. OnStar Guidance Plan 6-month trial excludes Silverado 1500 1WT, Silverado 2500/3500HD WT, Colorado WT, City Express Cargo Van, Express Cargo Van and Express Commercial Cutaway. OnStar Basic Plan is available for 5 years from the date of vehicle delivery of eligible 2016MY and newer vehicles and is transferable, including OnStar Vehicle Diagnostics, Dealer Maintenance Notification and access to limited RemoteLink mobile app features. Basic Plan does not include emergency, security or navigation services. These and other services are available under a paid plan.

## SERVICES INCLUDE

### Chevrolet Maintenance includes only the following:

- \* Two service visits covered within 24 months or 24,000 miles of ownership (whichever comes first)
  - > Only ACDelco dexos, Mobil<sup>®</sup> 1 dexos, Mobil Delvac oil and oil filters are eligible (Corvette requires Mobil 1 dexos oil and filter)
  - > 4-wheel Tire Rotation (excludes dual rear wheel vehicles, all Corvette models and select Camaro models ZL1 and Z/28 models due to their unidirectional tires; see Owner's Manual for details)
  - > Multi-Point Vehicle Inspection (MPVI)

Note: Oil type provided will be in accordance with manufacturer recommendations in the vehicle's Owner's Manual. Cruze Diesel and Duramax ' models include an ACDelco Diesel Exhaust Fluid refill at each of the two provided visits. See dealer and Dwner's Manual for details.

These maintenance services can only be performed at participating Chevrolet dealerships (if you are traveling and need a service performed, please contact Chevrolet Customer Assistance at 1-800-222-1020 to find the closest participating Chevrolet dealer to your location).

Chevrolet Maintenance covers two scheduled oil and oil filter changes and tire rotations, in accordance with your new vehicle's recommended maintenance schedule and Oil Life Monitoring system. The two Chevrolet Maintenance visits are covered, provided they occur within the first 24 months or 24,000 miles of ownership (whichever comes first). Does not include air filters. Only ACDelco, Mobil 1 and Mobil Delvac oil and oil filters, plus ACDelco Diesel Exhaust Fluid, are eligible. See a participating dealer for other restrictions and complete details.

Chevrolet Maintenance is not to be combined with any other GM service offers, and vehicles are only eligible for service in the U.S. and only at participating Chevrolet dealers.

I understand the coverage and limitations of Chevrolet Maintenance outlined above.

alerne Ais

(Date)

Dealer: Provide a copy to the customer and keep the original in the deal jacket for your records.

Select Incentives

Selection Criteria Delivery Date: 01/04/2016 VIN #: 1GCHSCEA0G1234567 2016 CHEVROLET Colorado Inventory Stauts: New

Customer Location: DANE (53597) Delivery Type: INDIVIDUAL Order Type: RETAIL - STOCK Dealer: AMERICAN SOLUTIONS FOR BUSINESS

Sefected incentives Cash Total: \$0 Term: Rate: Residuat:

_		2.222
Waive	1st Mon	
Waive	SEC DEP 1st Mon	
Incentive Code Waive		
End		
Start		
Fin Src		
Term	1980 - 1980 - 1980 - 1980 - 1980 - 1980 - 1980 - 1980 - 1980 - 1980 - 1980 - 1980 - 1980 - 1980 - 1980 - 1980 -	
Residual	A.A. COMPANY STORY	
Rate		
Program Name		
Program Number		
Stackable Cash Program N	11日本の日本の人口になる	
Cash	States and	

Additiona! Stackable Incentives

3

	Cash	Program Number	Program Name	Rate	Term	Fin Src	Start	End	Incentive Code	Waive Waive	Waive
\$	190 A AV	2911 96 16-05-000	GM CARD (RI LIE/GOLD)								
>	1 2 2						10-01-0102	2016-01-04	B⊡		
_											

The information prosented on this screen is as of 01-04-2018 03:02 PM

\*Programs in red print indicate a VIN Exception Condition - You must refer to program for specific eligibility/compatibility guidelines. Dealer responsible for determining consumer eligibility for each program.

### **Card For Redemption**

v	GM WORLD CARD
Cardmember Name	JOHANN SCHMIDT
Cardmember Name	JOHANN SCHMIDT
uthorization	
Authorization Number	Z400045
Incentive Code	2400045 UDE
Authorization Amount	\$2,960.96
Authorization Date	01/05/2016
Authorization Time	12:50:18 PM
hicle Information	<u></u>
Vehicle Identification Number (VIN)	1GCHSCEA0G1234567
Vehicle Division Code	13
Make	CHEVROLET
Model	Colorado
Year	2016
aler Information	
	AMERICAN SOLUTIONS FOR BUSINE
Dealership Name	American Soconons Ton Bosine
Dealership Name Dealer Representative	M SCHMIT

After August 1, 2003, Cardmembers who carry the original GM Card (blue) or the GM Gold Card can no longer use their Earnings in conjunction with GM employee or dealership employee purchase programs, or the GM New Vehicle Purchase Program (NVPP).

Cardmembers who carry the GM Card, GM World Card, the GM Check Card or the GM Flexible Earnings Card may not use their Earnings in conjunction with GM employee or dealership employee purchase programs or the GM New Vehicle Purchase Program (NVPP).

# Patch Code (Job Separation)

AMERICAN SOLUTION	NS FOR BUSINESS		9999	112	Ø1/Ø8/2Ø16
CITY, STATE, ANYWHERE, USA 12 TELEPHONE NO. (317)555-1234	345		SALESPERSON'S NAME MI IPLEASE PRINT) SALESPERSON'S \$5305 LICENSE NUMBER	TCHELL T SCHM 586	17.1
PROSPECTIVE PURCHASER ("YOU")			LICENSE NUMBER		
PROSPECTIVE PURCHASER			CITY	STATE	ZIP
STREET ADDRESS 123 MAIN STRE			ANYWHERE	USA	12345
RESIDENCE PHONE CELL PHONE 317)555-1234	BUSINESS PHONE RESIDENCE COUN	ANYWH	CE TOWNSHIP/CITY/VILLAGE	E-MAIL	ADDRESS
A N/A	N/A N/A	N/A	The second second	N/A	
PLEASE ENTER MY ORDER FOR THE XX NEW		XX TRUCK		HER	
PURCHASED 2016 CHEVRO	- TRADE NAME MODEL	BODY TYPE EXT CAB	LT J 1GCHSCEAO	IDENTIFICATION NO.	a starte to
DWNED OR LEASED TRADE-IN 2007 GMC	CANYON	EXT CAB	2W 1 IGCHSCEAO		
ORDERED COLOR	N/A ORDERED TRIM ORDERED ENGINE	N/A	N/A		and the second second
and the second second second			DIOF		
Dealer is not a party to any manufacturer w negotiable. Terms agreed to on the purchas WARRANTY & SERVICE CONTRACT INF	e contract are final.	NEW: XX	PRICE from the Wisconsin MSRP detail provided	Buyers Guide I on window label	s N/A See Total
Refer to separate document for coverages a	and exclusions. Dealer disclaims implied		MSRP detail provided	f on attachment	MSRP Below 2684Ø.ØØ
Refer to separate document for coverages a warranties of merchantability and fitness for AS IS – NO WARRANTY. Unless "Dealersh Warranty, this vehicle is sold AS IS and the	ip" is checked under Limited Extended dealer assumes no responsibility for any	Dealer Marku	SE MSRP (Manufacturer ) P	Suggested Ketali Price) a	N/A
repairs regardless of any oral statements at IMPORTANT: Ask for all promises in writing enforce. Warranty terms may be negotiable	out the vehicle. I. Spoken promises are difficult to	Dealer installe	ed options — Has a warr	anty if 🔀 at left.	N/A N/A
contract are tinal	. Terms agreed to on the purchase	N/A			N/A
Manufacturer Warranty Information (Dealer is not a party to any manufacture) Original Manufacturer Warranty (e	urer warranty)	N/A Total Dealer	Installed Options		N/A N/A
C) Original Manufacturer Warranty (e Expiration:1/6/19 (date) 360	ither new or remaining) 1900 (miles), whichever comes first	and the second se	Installed Options (Adda E VEHICLE	o Used Price or MSPP and oriter in late a	N/A
Deductible: N/A 1	ransfer fee: N/A		etail Price	2684Ø.ØØ 179.ØØ	1.5.71.9
Original Manufacturer Warranty E)     Original Manufacturer Warranty C/	NCELLED due to history	c. Discoun		N/A	
LIMITED EXTENDED WARRANTY/S provided by: Manufacturer W	ERVICE CONTRACT	1. Cash Price TRADE ALLO	e (a + b - c)		27019.00
Duration: N/A (months) N	I/A (miles), whichever comes first	- (See reverse side for	lease equity calculation. If net lease eq		
Deductible: N/A Tra Percentage of repair costs to be paid b	ansfer fee: N/A v you: N/A		ade-in Allowance or Net fference (1-2)		8500.00
Warranty term begins on: N/A		TAXABLE ITE	MS PURCHASED WITH	THE VEHICLE	
		e. Other f. Service	Contract	N/A N/A	The second
/A		3. Total of Ta	xable items (e + f)		N/A
/A /A	Transference of		ALCULATION Subject to Sales Tax (1 - 2	+3) 18519.00	-tot - tot
/A		h. State Tax	c (g x .05)	925.95	The Participation
A ANTICIPATED DELIVERY DATE: 1/	6 , 2016	i. County i. Local/St	Fax (g x .005) adium Tax (g x .001) .	92.60 N/A	
Regardless of reason, if the vehicl available for delivery within 15 cal		4. Total of Ta	txes (h + i + j)		1018.55
delivery date, the purchaser may o within one business day, receive a	cancel this order and shall,		E ITEMS PURCHASED appear on MV11		- mails and the
payment, and return of trade-in ve	hicle, or title for trade-in	I. Other	on-Taxable Items (k + I)	N/A	89.00
vehicle, or both. If the trade-in is r receive the trade-in allowance. Un	less delivery date is otherwise	OWNED VEH	ICLE PAYOFF	and the second states	A PARTING INCOME
qualified on the purchase contract vehicle becomes available for deli	very prior to the stated		A Payoff Amount on Own		
anticipated delivery date, the deal acceptance not less than 21 calen	dar days after having notified the	CASH & CAS	H EQUIVALENTS		Card and a second as
purchaser of availability of deliver be assessed for nonacceptance of	y, in which case no penalty shall	m. Cash Do	wn Payment on Order . S	CASH ASSIGNED	The second of the
anticipated delivery date.		GM CA	wn Payment on Order . S RD	XX2960.96	Contraction of the
A service fee is not required by law, t purchasers or lessees for services rel		N/A		0 0 N/A	
federal laws, verifications and public		o. Addition	al Cash Due (Date/Amount)		A Street Street
This is a Finance Transaction. (Check / Closing scheduled at dealer's office on s	A. or B.): specified delivery date or as mutually subject to availability of financing through	8. Due on D	n and Rebates (m + n [if a elivery or Balance to F	inance	
dealer, on terms:		(1-2+3	+ 4 + 5 + 6 - 7)		15665.59
	terms do not extend beyond the closing le to deliver vehicle on these terms.	If the motor	ERED VEHICLE MUST BE vehicle dealer and purc	haser enter into a purc	chase contract for a ne
<ul> <li>B. Acceptable to You.</li> <li>This transaction is subject to financing</li> </ul>	being arranged through creditor of Your	that the vehi	e not available at the de cle mileage upon delive le delivery, purchaser h	ry will not exceed	N/A mile
choice. You must obtain acceptable fina notice by (date) N/A o	ancing and dealer must receive written		of the vehicle exceeds t	hat amount. The optio	n to cancel ends at
This is a cash transaction. You are obl		and the second	DUT VEHICLE NOT PRI	CE PROTECTED (See F	Back of Contract for Details
THE APPRAISAL OF THE TRADE-IN I		A CONTRACTOR OF A CONTRACTOR OF A	and the statistic of the set the set		LOMETERS, AND THE
TRADE-IN MAY BE REAPPRAISED IF SUVER'S REPRESENTATIONS: This transaction	The prove of the second second second second second	time orige to doll	erv of the numbered vehicle	f any of the following second	esentations are united. The
option to void this transaction in no way limits o closing of this transaction as to other remedies.	r restricts the election of other remedies availa	ible to the dealer pri	or to or after the closing of th	is transaction and these rep	resentations survive the
1. That I am 18 year of age or older.	YES	NO 8. That th	e engine and transmission of	the trade-in have not been	YES NC
<ol> <li>That I have full power, right and lawful authority</li> <li>That, notwithstanding the payoff amount that de</li> </ol>	to dispose of the trade-in.	9. That wi	acturer's original equipment s ille I have owned or leased the tra ed with or otherwise altered in an	pecifications. ade-in its odometer has not be	en replaced,
the components of price of the Purchase contra ensure that any and all liens or encumbrances o released before or immediately upon delivery of	ct or in Other Conditions of Sale, 1 will in the trade-in are satisfied and	current actual r	odometer reading of N/A	miles/kilometer	s does reflect its
<ol><li>That the only holder(s) of a security interest or shown below.</li></ol>	llen in the trade-in (Lienholders) is (are)	10. That will and bel	ille I have owned or leased the tra ts) have not been replaced, tamp	ered with, or otherwise altered	in any way
<ol> <li>That the trade-in is not subject to a child support</li> <li>That the trade-in does not have a cracked or det</li> </ol>	rt lien	or subj	e trade-in has not previously been act to any other title brands e trade-in has not previously been		rer buyback,
<ol> <li>frame (including supportive portion of unibody)</li> <li>That all parts of the trade-in emission control sy the manufacturer or have comparable and teste</li> </ol>	stem are as originally installed by	13. That the	e trade-in does not have any corr wer, floor pan, frame or other str	ective welds or other evidence	of repair to the
Lienholder(s): N/A		11 HERITANNA			
Explain All "NO" Answers: N/A	the state of the s				
N/A Vo oral representations are binding unless written on epresentations, regarding the transactions described	this form. The document (including the items printe above. No modification or waiver of this agreemen	ed on the Reverse Sid It is enforceable again	e) is the entire agreement betwee ist either party unless agreed to i	in You and Dealer, and supers n writing by that party. You will	edes any prior agreements and I receive a copy of this order.
	delivery on the vehicle as herein provide	d, you agree that	if you do not accept delive	ry, you shall, at dealer's	option, forfeit to dealer,
	HUM AT THAT ADD ADD ADD ADD ADD ADD ADD ADD ADD A	ALL AND A REAL ADDRESS AND A	A REPORT OF A REPORT OF	manues, Liedier retains t	ing right to uning action
as a penalty, $5,00$ % (not to exceed for actual damages caused by breach of t					
as a penalty, 5.00 % (not to exceed	his contract, in lieu of the above penalty.		DATE SIGNED Ø1/ DATE	TIME	IED 4:19 P.M. )

# Patch Code (Job Separation)

WISCONSIN TITLE &				and the second se
LICENSE PLATE APPLICATION	iele se statistica		Title No. – New	License Plate No.
MV11-1 5/2015		No. of Concession, Name	Amount Received	- Document No.
Processor ID No. Received – Date – Opene	ed Management		Check Cash	
			Constrained and	
DO NOT WRITE ABOVE THIS LINE. Complete for	m using BLUE or BLACK INK.			The state of the second state
Section A – Vehicle Owner Informatio Owner Legal Name (Last, First, Middle Initial OR Busin		Title Transfer Origina		alvage Title Check if also IRP
Owner Legal Name (Last, First, Middle Initial OK Busin	less Name)		Birth Date	
JOHANN SCHMIDT			and the second second	
Owner Social Security Number - Required	Driver License Number - Require	ed	FEIN Numb	er (if company owned) - Required
OR	ABC12345	67890/US	A OR -	
Co-Owner Name (if any) (Last, First, Middle Initial)	Birth Date	Co-Owner Socia	Security # or Driver License	# or FEIN Number - Required
(check one) OR AND		N/A		
N/A Street Address (include PO Box if applicable) C	City State Z	10 0-4	IQuero Da Marcolaria Car	
123 MAIN STREET ANYWHERE, USA 1		IP Code	Owner Day time (Area Coo	se) relephone Number
If this is a leased vehicle, list Lessee Name	can ma tall so a real dese	Lessee Social Se	ecurity # or Driver License # or	FEIN Number - Required
		and an internet and		
Lessee Street Address	City State Z	IP Code	Lessee Day time (Area Co	de) Telenhone Number
	outo 2	il obuc	Lessee Day lime (ried Do	
Section B – Vehicle Information				
Vehicle Identification Number (standard VIN has 17 ch	A CALL AND A CALL	and the second se	emporary License Plate Num	ber Plate Type
1GCHSCEA0G1234567	ABC	12345		Electronic Contraction
Year Make Type (Car, Truck, Van, etc.)	Color Fleet No. (Optiona	I) Date First Operated Vehicle	in Wis. as Resident Regi	stration Period Gross Weight
2016 CHEVROLET COLORADO TRUCK		01/08/2016	in the second	
Check box if plates transferred between spouses/dom partners. License plates <u>cannot</u> be transferred betwee	n other		Village Town	ULEDE
family members. Section C – Loan Information	OPDANE	(check one)		VHERE
The second	LL Secured Party Name(s) (Lienho	olders)		
party, check				
XX None				~
Street Address C	lity .	State ZIP C	ode (Area	Code) Telephone Number
Section D - Odometer Mileage Sel	ling Deploy Completes		In the second	and the second s
	ling Dealer Completes			
Federal and State law requires that seller state the mile may result in fines and/or imprisonment and may make	eage in connection with the transfer	r of ownership, Failure to compl ansferee (Purchaser).	ete a mileage statement or pro	oviding a false mileage statement
Federal and State law requires that seller state the mile may result in fines and/or imprisonment and may mak ODOMETER NOW READS:	eage in connection with the transfer e you liable for damages to your tr The c	ansferee (Purchaser). dometer reading reflects the a	mount Exempt from odom	eter disclosure because vehicle is:
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### Consent to Purchase: Complete if applicable.

Non-operation statement: Complete if applicable.

- License Plate Type: Complete if requesting registration.
- > Five year plate types have fixed expiration year.
- Fees will not be prorated within each five year registration period
- Insurance must be on file with DMV for the following vehicle types
   For Hire Auto
   Driver Education
   Bus
- Human Service Vehicle For Hire Carrier
- Hire Carrier Rental

ADA: The Wisconsin Department of Transportation complies with the Americans with Disabilities Act.

#### Vehicle Inspection Information:

- School buses and ambulances must be safely inspected certification stamped by a state inspector prior to first registration in Wisconsin No inspection fee.
- Homemade or reconstructed vehicles are to be inspected by a Wisconsin State Patrol Officer. No inspection fee.
- Repaired Salvage vehicles must be inspected by authorized inspector Form T311 lists inspecting agencies. Inspection fee = \$80.

Release of Non-Exempt Information: Under Wisconsin open records law, the Wisconsin Department of Transportation must provide information from its records to requesters. If you do not want your name and address included in requests we receive for ten or more records, you may ask the department to withhold your name and address from those lists, form MV3592 is available at DMV Customer Service Centers and at: www.dot.wisconsin.gov/forms.

### **GROSS WEIGHT FEE SCHEDULE**

Gross Weight: Vehicle weight plus the weight of any load you plan to carry. This schedule is not for autos, motorcycles, mopeds and RV trailers.

See Section G for column to use in determining gross weight fee.

Enter Gross Weight, Registration Period and fees in Section D. Fees are annual, except that plates for "FARM TRUCKS 12,000 lbs. gross weight or less are good for two years and expire in February of even numbered years.

Gross Weight Not Over	A	В	С	D	ALS E	F	G	H	J
4,500	\$ 75.00	\$ 93.00	\$ 44.00	\$ 26.00	Internation in the second	\$ 18.75	\$ 37.50	STREET BUT	\$ 36.75
5,000	Cancer Dean	Non Terrary	Term Part	alater, edular	and the second	- rerain	-	\$ 48.50	AD NOT THE OWNER
6,000	84.00	102.00	54.50	36.50	-	21.00	42.00		39.00
8,000	106.00	124.00	61,00	43.00	902-9	26.50	53.00	55.00	44.50
10,000	155.00	173.00	78.00	60.00	(mained) of H	38.75	77.50	Time (Dar	56.75
12,000	209.00	227.00	95.50	77.50	*\$ 45,00	52.25	104.50	67.50	70.25
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16,000	283.00	301.00	127 50	109.50	70,75	70.75	283.00	80.50	88.75
20,000	356.00	374 00	160.00	142.00	89.00	89.00	356.00	93.50	107.00
26,000	475.00	493.00	208.50	190.50	118.75	118.75	475.00	106.50	136.75
32,000	609.00	627,00	263.00	245.00	152.25	152.25	609.00	119.50	170.25
38,000	772.00	790.00	327.50	309.50	193.00	193.00	772.00	119.50	211.00
44,000	921.00	939.00	389.00	371.00	230.25	230.25	921.00	119 50	248.25
50,000	1.063.00	1,081.00	443.50	425.50	265.75	265.75	1,063.00	119.50	283.75
54,000	1,135.00	1,153.00	474.00	456.00	283,75	283.00	1,135.00	119,50	301.75
56,000	1.209.00	1,227.00	505.00	487.00	302.25	302.25	1,209.00	119.50	320.25
62,000	1,367.00	1,385.00	569.50	551.50	341.75	341.75	1,367.00	119.50	359.75
68,000	1,543.00	1,561.00	640.50	622 50	385.75	385.75	1,543.00	119.50	403.75
73,000	1,755.00	1,773.00	727.50	709.50	438.75	438.75	1,755.00	119.50	456.75
76,000	2,081.00	2,099.00	856.50	838.50	520.25	520.25	2,081.00	119.50	538.25
80,000	2,560.00	2,578.00	1,050.00	1,032.00	640.00	640.00	2,560.00	119.50	658.00

Quarterly Registration: Trucks, Tractors, Buses, Motor Homes, and Trailers registered for more than 8,000 lbs. gross weight may register quarterly. Farm Trucks and vehicles registered at special, reduced fees are not eligible, except those registered for hauling dairy or raw forest products. Calculate the fee as follows. Annual fee divided by 4. multiplied by number of quarters, plus \$5.

#### **Registration Periods**

PERIOD	HTK, TOR, BUS, TRL	MOTOR HOME
1st Qtr	January-March	April-June
2nd Qtr.	April-June	July-September
3rd Qtr.	July-September	October-December
4th Qtr.	October-December	January-March
Annual		

Consecutive Monthly Registration: Trucks, Trailers, or Truck Tractors transporting certain commodities are eligible. This requires a minimum of 3 consecutive months' registration.

Complete Consecutive Monthly Registration block in Section H. Calculate fee as follows: Annual fee divided by 12, multiplied by number of months, plus \$15.

Consecutive Monthly Registration: Enter the number of months of registration you want (minimum of 3 months) and the beginning month of registration, for example: 3/February.

Mail to: Wisconsin Dept. of Transportation Intrastate Trucking Unit P.O. Box 7926 Madison, WI 53707-7926

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1GCHSCEA0G123	34567	2016	CHEVROLET	
COLORADO 2WD E	XT CAB		SHIPPING WEIGHT	
H.P. (S.A.E.)	G.V.W.R.	NO. CYLS.	SERIES OR MODEL	
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Tag Pull/Transfer Request for AMERICAN SOLUTIONS FOR BUSINESS Control Number: 99999 Owner(s): JOHANN SCHMIDT

Date/Time: 01/08/2016 13:51:06

PURCHASED VEHICLE

Stock Number:

VIN/Make: 1GCHSCEA0G1234567 Body Type: 4C TRANSFER TAG FROM VEHICLE ISSUE DECALS

Tag Type:

\_\_\_\_\_\_

ISSUE NEW TAG

Tag Number: Tag Number: ABC12345 Month Decal: Month Decal: Year Decal: Weight Decal:

MESSAGES

# Patch Code (Job Separation)

2015 COLORADO 2WD LT EXT CAB		GENERAL N	IOTORS LLC
GAZ SUMMIT WHITE	/L4G		
HOU JET BLACK		RENAISSAN	CE CENTER
ORDER NO. STBOXC/TRE STOCK NO	».	DETROIT	MI 48243-1114
VIN 1GCHSCEA0G1234567		VEHICLE I	NVOICE 10D39425193
******	********	**********	184*****13*476308
MODEL & FACTORY OPTIONS	MSRP	INV AMT	RETAIL - STOCK
12N53 COLORADO 2WD LT EXT CAB	25620.00	24339.00	INVOICE 08/31/15
FE9 50-STATE EMISSIONS	N/C	N/C	SHIPPED 08/29/15
G80 DIFFERENTIAL, LOCKING REAR	325.00	295.75	EXP I/T 09/04/15
FULLY AUTOMATIC			INT COM 09/04/15
LCV ENGINE, 2.5L 14, DI, DOHC,	N/C	N/C	PRC EFF 08/29/15
VVT			KEYS XXXXX XXXXX
MYB TRANSMISSION, 6-SPD AUTOMATIC	N/C	N/C	WFF-S QTR OPT-1
			BANK: US BANK CLS
			CHG-TO 47-630
			SHIP-TO 85-477
			BERGSTROM CHEVROL
			MIDDLETON WI
			SHIP WT: 3831
			HP: 19.2
			GVWR: 5400
			GAWR.FT: 2900
			GAWR.RR: 3300

EMPLOY: 24744.36 SUPPLR: 25729.75

NTR: 1/2 DAN: BUCKY EMPINC: 1432.66 SUPINC: 447.27

TOTAL MODEL & OPTIONS	25945.00	24634.75	ACT 237	24751.40
DESTINATION CHARGE	895.00	895.00	H/B 261	778.35
DEALER IMR CONTRIBUTION		259,45	ADV 261	259.45
LMA GROUP CONTRIBUTION		259.45	EXP 65A	259.45

TOTAL	26840.00	26048.65	PAY 310 26048.65
MEMO: TOTAL LESS HOLDBACK AND			
APPROX WHOLESALE FINANCE CRI	EDIT	24886.00	
****	*********	*********	*****
INVOICE DOES NOT REFLECT DEALER'S	ULTIMATE CO	OST BECAUSE	OF MANUFACTURER
REBATES, ALLOWANCES, INCENTIVES, A	IOLDBACK, F	INANCE CREI	IT AND RETURN TO
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TRECER AUTOMOTIVE OF PORTAGE, INC.

### 2016 Colorado

### CHEVROLET Pre-Delivery Inspection Form

Vehicle Identification Number

### 1GCHSCEA0G1234567

**IGCHSCEAOG1234567** Remove wristwatches, jewelry, cell phones, etc., and cover belt buckles to prevent damage to the vehicle.

Dealer/BAC Code

Deficiencies must be called to Service Management's attention. Inspect, perform, verify proper operation, assembly, fit and routing of the following.

### **Initial Preparation:**

Leave door edge protection and other shipping/storage materials on until customer delivery

Adjust tires to pressures specified on the Certification/Tire Label. Do NOT relearn the Tire Pressure Monitoring System. Record adjusted results. \_\_`FO°C []

Temperature:

## Tires: LF35 RF35 LR35 RR35

- Spare \_\_\_\_ (if equipped) Install loose shipped parts and all
- accessories (torque as needed)

### Interior:

- Power mirrors (if equipped)
- Seats, all: Check material, operation and that removable seats are properly secured Seat belts, all: material, operation, routing and latches
- Displays, gauges, interior and exterior lights

### Exterior:

- Doors, locks, all keys/fobs and keyless entry system
- Check child safety door/window locks are in normal (unlocked) position (if equipped)
- Fit/Function removable top/panel convertible top (if equipped)
- / Fit/function/retention of parts such as bumpers, moldings, grille, emblems, doors, deck lid, hood, fuel door and cap, tailgate, liftgate and hatches, sunroof (if equipped)
- Check antenna mast installation

### Under Hood:

- Remote hood release, latch and hood safety latch
- Check condition and charge 12V battery using PDI Mode on the EL-50313 battery tester/charger (Midtronics GR8). Attach print out to repair order. See TSB 03-06-03-004 for additional information.
- Hoses, lines, cables and wire attachments are free of kinks and clear of any moving/hot parts
- Hoses, clamps, pipes, fittings, seals, and gaskets for seepage and proper connection
- Fluid levels: Add as required

### Under Vehicle:

- Visually inspect underbody; check all fluid systems for leaks
- Brake/fuel lines secured in clips

Road Test: ODOMETER Before 6 After 62

Before, during and after this test, check all standard equipment, options and accessories for proper operation, as applicable. Drive on a legal roadway with road conditions. permitting. Evaluate the following:

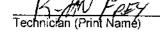
- Check Automatic Transmission Shift lock control
- Check electronic steering column lock (PEPS vehicles only) (if equipped)
- Remote start (if equipped)
- Engine Performance: Cold start, idle quality
- ¢ Forward Collision Alert, Front and Rear Parking Assist, Lane Departure Warning, Side Blind Zone Alert, Lane Change Alert, Rear Cross Traffic Alert, Safety Seat Alert, Rear Vision Camera (if equipped)
- Front and rear HVAC system controls, blower(s), heater, A/C, front defroster and rear defogger
- Electronic compass for function. Set to correct zone and calibrate (if equipped)
- Regular and steering wheel controls for radio, CD, MP3, XM, RSA, RSE and NAV (if equipped)
- Steering wheel center position
- Steering for leads, pulls, vibration at idle, vibration while driving
- Wipers, delay, RainSense and washers. front and rear (if equipped)
- Brakes for noise, pulls, vibration or shudder at both high and low speeds
- Unusual wind noise
- 1 Unusual noise/vibration/squeak/rattle Cruise/adaptive cruise (if equipped)
- 1 Transfer case operation, all ranges (if equipped)
- Transmission shifter, clutch, noise, shift smoothness
- Engine performance: Hot start, idle quality
- Check for MIL, SES, SVS, and any warning lights

OnStar: Verify Hot Spot (if equipped)

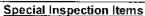
- Verify OnStar indicator light is green
- Wi-Fi® broadcast check Press the OnStar "Voice Command" button and say "Wi-Fi® Settings"
- Using the information on the screen connect a device, using a Wi-Fi® enabled device (e.g. smartphone), verify that you can connect to vehicle's Hot Spot

Note: You do not need to press the Blue OnStar button. The Demo message will continue to play during each ignition cycle until a customer purchases the vehicle and an Online Enrollment is submitted by the selling Dealer.

Certification: I certify that this Pre-Delivery Inspection has deen completed by:



Service Manager (Signature) File With Repair Order



- Preparation "Transport Mode On" may display on the DIC or the red battery light may flash. To turn the mode off, start the engine, activate hazard flashers, press brake pedal and turn the ignition key to the crank position for 15 seconds.
- Initial Preparation Ensure all GM Accessories have been installed. Examples: Cargo Lamps, Running Boards, cargo hooks. Refer to the Accessories Installation Manual in SI
- Interior Set NAV radio to the correct region. NAV Map data is loaded into internal memory hard disc drive from factory (if equipped).
- Note Vehicles in dealer inventory need to be properly maintained for a quality delivery. Refer to TSB 09-00-89-002L.
- Final Inspection & Prep Due to normal daily & seasonal temperature changes, tire pressures MUST be rechecked at time of delivery. Consult Tire Loading Label Recommended Cold Tire Inflation Pressure.
- Final inspection & Prep Vehicles built with Duramax Diesel engine (RPOs LWN) only. Diesel Exhaust Fluid (DEF) MUST be filled prior to customer delivery. Refer to the Duramax Diesel Owner Manual supplement.

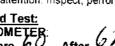
### Final Inspection & Preparation:

- Perform just prior to delivery.
  - Interior: Remove protective coverings, Clean as required: seats, headliner, kick panels, carpets, console, instrument panel, moldings and hard trim
  - Install and secure the floor mat retainers to the carpet side retainers (if equipped)
- Check heated/cooled seats/steering wheel (if equipped)
- Set NAV to correct region (if required) Exterior wash and dry, preferably by hand or touchless car wash to avoid paint
- scratches; check for water leaks Check paint finish for dents, dings, chips, scratches, or blemishes. Repair.
- Reset fuel economy readings
- Set clock/calendar to local time
- Using a clean cloth, clean the wiper blades using GM Optikleen windshield washer solvent
- Thoroughly clean all glass surfaces, use plain water on interior glass
- Recheck tire pressures (Including spare, if equipped) and 12V battery condition (using EL50313 battery tester/charger PDI Mode)
- Check Investigate Vehicle History (IVH) for required field actions (open recall campaigns, service update bulletins, systems software updates)

9-23-15

080315 r1.1

Date



New Vehicle Delivery System

Vehicle Identification Number	1GCHSCEA0G1234567
Pre-Delivery Inspection (PDI)	ate 9/23/15

2016 Chevrolet Colorado

### Pre-Delivery Check (Sales consultant performs these checks prior to customer arrival.)

I reviewed the completed GM Pre-Delivery Inspection form, inspected the body and paint surfaces for fit and appearance, confirmed that all financial paperwork is in order (e.g., title/registration, financing, service contract), and prepared the Disclosure of Non-GM Products form (if appropriate). The vehicle has been driven on a road test and the battery is fully charged. Sales consultant's initials:

Delivery Date

#### Consultation at Delivery

- Present all glovebox material including the Owner Manual, Maintenance Schedule, Warranty Information, XM Radio and OnStar literature (if applicable).
   Review Roadside Assistance and Courtesy Transportation procedures.
  - Provide state-required Lemon Law information, if applicable.
- Explain the importance of following the GM Recommended Maintenance Schedule and the GM Engine Oil Life System (if equipped). The engine oil and filter must be changed at least once a year.
- Inform the customer that they will be receiving a Purchase and Delivery Satisfaction Survey and, if applicable, a Service Satisfaction Survey so that your dealership can better serve them.
- Advise the customer of a potential follow-up call to ensure that they are completely satisfied with their new vehicle.

#### Vehicle Presentation with Customer

Review the exterior of the vehicle to make sure it is clean and damage-free.

- Review the location and operation of important items, including:
- Hood latch, prop rod, and trunk release (if applicable)
- · Fuel door cap
- · Spare tire and jack, or tire sealant and compressor kit (as applicable)
- Remote Keyless Entry (RKE), remote start, manual door release handles, and keyless ignition (as applicable)
- · Procedure for checking all fluid levels (e.g., Diesel Exhaust Fluid (DEF), engine oil, engine coolant, windshield washer fluid)

Review the interior of the vehicle to make sure it is clean and damage-free.

Demonstrate all vehicle features and controls using the Owner Manual, the "In Brief" section located at the front of the Owner Manual, or other supplemental information. Customer understanding of the vehicle features and controls is critical to satisfaction with the ownership experience.

- Discuss operation of the Tire Pressure Monitoring System
- Assist the customer in setting all personalized, programmable and memory functions, including the Universal Home Remote System (if equipped).
- Demonstrate the proper operation of seats (both front and rear), steering wheel, mirrors, and adjustable pedals (as applicable).
- Review the climate control system operation: manual, automatic, dual zone, defog, defrost. Include heated/cooled seats and steering wheel (if equipped).
- Explain key features of the audio and infotainment systems: clock, radio, XM, CD, DVD, MP3, USB, Mass Storage Media (MEM), and navigation.
- Go to www.gm.com/Bluetooth, print phone specific instructions, and demonstrate how to pair the customer's phone to the in-vehicle Bluetooth system (as applicable).
- Point out safety features such as safety belts, airbags, child restraints, LATCH system, window lockout switch and rear door security locks (as applicable).
- Inform customer of the operation of OnStar www.onstar.com/web/portal/home (if applicable). Explain the benefits of OnStar Vehicle Diagnostics and the Dealer Maintenance Notification.
- Review OnStar Prep with customer: data plans/trials, Hands-Free Calling (HFC) minutes, credit card requirements for data plans and HFC minutes, and download OnStar RemoteLink to smartphone.
- Demonstrate Infotainment Set up: pairing Bluetooth, navigation, and radio presets/voice controls/steering wheel controls.
- Inform customer about the new OnStar with 4G LTE Wi-Fi® Hotspot set up, push "OnStar Voice Command" button, after the beep say "Wi-Fi® settings", pair device, "if desired", in device Wi-Fi® settings. OnStar welcome call – change hotspot password.
- Assist customer with setting up OnStar RemoteLink on customer's smartphone.
- Reset the Average Fuel Economy reading in the Driver Information Center (if applicable).

### Vehicle Features and Controls – Customer Tips

Vehicle readines and donators - education in po
InfotaInment System - Radios with a USB port, located on the instrument panel or in the center console, can control an iPod ® or USB storage device using the radio
buttons and knobs. Not all iPods® and USB drives are compatible with the USB port. See Owner Manual page 7-15 thru 7-18 (as applicable).
Infotainment System – Bluetooth® capable cell phones can be easily paired to your vehicle's audio system. Refer to the cell phone manufacturer's user guide before
 beginning the process and to Owner Manual page 7-18 and 7-29 thru 7-33 for instructions on pairing the phone to the in-vehicle Bluetooth® system (as applicable).
Infotatinment System – Review Text Messaging with the customer. Refer to Owner's Manual pages 7-37 thru 7-38
Driving & Operating – Vehicles equipped with Forward Collision Alert System (FCA) Refer to Owner's Manual pages 9-56 Ihru 9-58.
Driving & Operating – For vehicles with Lane Departure Warning (LDW), review system operation with the customer. Refer to Owner's Manual pages 9-61 and 9-62.
Driving & Operating – For vehicles with the Rear Vision Camera (RVC) system, the rear vision camera must be disconnected if the tailgate needs to be removed. Refer
to Owner Manual page 9-59 thru 9-61 for instructions (as applicable).
Driving & Operating - Review Normal Cruise, Tow Haul, Cruise Grade Braking and Hill Descent features. Refer to Owner's Manual pages 5-18, 9-37, and 9-53 thru 9-56 (as applicable)
Driving & Operating – Review Towing and Trailer Sway Control (TSC) information. Refer to Owner's Manual pages 5-18 and 9-67 thru 9-74 (as applicable).
Navigation System - Padios equipped with Navigation carabilities can have destinations entered in different ways. Press the DEST control bullon to access the

- Navigation System Radios equipped with Navigation capabilities can have destinations entered in different ways. Press the DEST control button to acc
- destination entry screen. From this screen you can select from several options to plan a route. Refer to Navigation System Manual pages 50 thru 80.
- ] Information Inform the customer about the Manage My Chevrolet Owners Center which requires owners registration: https://my.chevrolet.com/web/portal/managemybrand?g=1
- Information For Manuals & Videos refer to: http://www.chevrolel.com/owners/chevy-manuals/?evar25=chevrolet

### Service Introduction and Orientation

- Introduce the customer to Service Department personnel and familiarize the customer with the dealership's Service facilities.
- Present dealership service benefits (e.g., hours of operation, shuttles, early bird drop-off, after hours pickup, factory-trained technicians)
- Discuss convenience and competitive pricing for regular maintenance items (e.g., wiper blades, filters, batteries, brakes, tires)
- Suggest a follow-up visit (e.g., courtesy inspection or New Owner Clinic)
- Schedule first follow-up visit. Date scheduled:
- The above items were inspected, explained and demonstrated to my complete satisfaction.

Customer's Signature \_

Salesperson's Signature \_\_\_\_

Date

Date

Retain a copy of this completed form in the customer's sales file.

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1		<b>(112</b> )			Merica olutions for Bu	siness		ICLE INVOICE 10239
	CHEVROLET	BUICI			MAIN STREE WHERE, USA		Stock #	ŧ16018
		SOLD ADDF	RESS 123 MA	AN SOLUTION AIN STREET HERE, USA 1	NS FOR BUSIN	IESS		/ 5th-2016
	MAKE	YEAR	MODEL	BODY STYL	E NEW OR USED	KEY NO.	salesman: Dealer Trade	}
1	Chevrolet	2016	Colorado	LT EXT	NEW	Z1836	PRICE OF VEHICLE	
	SERIAL NO.	· ·	ENGIN		TRANSMIS		—	25,270.30
	1GCHSCEA00	1234567						,_,
					C LIABILITY - AM ERTY DAMAGE - SURANCE REQU	AMT.	SALES TAX DELIVERED PRICE	
	GR <u>NEW VEHIÇLE - F</u>		DESCR	NPTION		PRICE	EXTRAS: OPTIONAL EQUIP. & ACC.: FACTORY INSTALLED DEALER INSTALLED	
RIES AND SERVICES HEREON DESCRIBED, AND TO PLACE THE INSURANCE AS N CHECKED; ACKNOWLEDGES RECEIPT OF THIS CAR AND A COPY OF THIS INVOICE.	NEW VEHICLE - D USED VEHICLE - OPTIONAL EQUIF	TRADE-IN:	ALLED:				SALES TAX TOTAL CASH PRICE COST OF FINANCING COST OF INSURANCE TOTAL TIME PRICE SETTLEMENT DEPOSIT CASH ON DELIVERY TRADE-IN \$ PAY-OFF \$ TO YEAR MAKE MODEL BODY VIN. NO. PAYMENTS AT \$	25,270.30
CESSOR		E COMPANY					AT \$ TOTAL	25,270.30

A+ BUSINESS FORMS + 1-800-334-6329 + AP-VI-11/12

9999

CHECK# 15348

OLLAR5 AND 00/100\*\*

\*\*TWENTY FIVE THOUSAND TWO HUNDRED SEVENTY DOLLARS AND 00/100\*\*

water the second

01/05/16 \$25,270.00

AMERICAN SOLUTIONS FOR BUSINESS 123 MAIN STREET ANYWHERE, USA 12345

### TRECEK AUTOMOTIVE

COLORADO 120451

10150

DESC

01/05/16

ACCT# AMOUNT CTRL# 3040 25270.00 9999

15348

\$25,270.00

<u>New Vehi</u>	icle Cost:	STOCK #	<u>9999</u>	
	231/237 per invoice		24,751.40	
	065A Advertising		259.45	IF NO 065A amount LEAVE BLANK DO NOT USE THE 261 AMOUNT
	Vehicle Prep		100.00	
	Other items - accessories, Rhino, Driver fee, invoice	adj. etc.		
	Total cost of vehicle		25,110.85	:
Dealer tra	ide spreadsheet updated			x
Initials of	person stocking in vehicle and updating spreadsheet			MA
Check Tr	ade - if sold unit, date that vehicle is being delivered			
Trade bei	tween stores: There should be no 905D, & 220DT will Check amount should equal 261A + 26	•		ager why.

Non-Ballweg trade - small check goes to 220A, any remaining balance after verifying that cost is correct would go to 905D

Holdback (261), Advertising (261A) is never recorded on any dealer trade.



BUICK

Torel

AMERICAN SOLUTIONS FOR BUSINESS 123 MAIN STREET ANYWHERE, USA 12345 (317)555-1234

### DEALER TRADE FORM

STREET ADDRESS:	MAIN STREET
UITY STATE ZIP:	RE, USA 12345
DEALER CONTACT: Bernie	Sosinsky
MUNE NUMBER.	55-1234
	55-1234
DEALER CODE: 47-	630
	DELIVERY (DATE) 1-4-16
SALES MANAGER: Brandon	SALES PERSON: SOLD / MITC
VEHICLE SELLING	VEHICLE BUYING
STOCK # \	STOCK # 9999
YEAR	YEAR 2010
MODEL	MODEL Colorado ExtCab
	COLOR White
MILES X	MILES
<u>YIN#</u>	VIN# 1GCHSCEA0G1234567
	INVOICE#
AMOUNTS	AMOUNTS 26,048 65
	CHECK WE CUT
	5 25,270.
	PAPER TRADE (FLOOR)
310-HIB	

TOYOTA O Smort

## **<u>BM</u>** Vehicle Locator

	Vehicle #1: ing Dealer:		rolet Colorado 73			•				Dealer Code:	
		AMERICA	N SOLUTIONS	ET		S	·		owing	Dealor COUC.	47030
Trade Contact	Name	Title	Phone	Ext	Fax		Email		Preferred Mode of Contact	d Text Message	Additional Information
Primary	Bernie Sosinsky	Sales Manager	608-742-7155		608-742-	6296	bsosin: receka m				For faster response please email. No trades on Saturday
Secondary	Jon Schmidt	Assistant Sales Manager	608-742-7155		608-742-	6296	jschmid ecekau m		Email		For faster response please email. No trades on Saturday
VIN/Order #		Event Code	MSRP	Ag	e(Days)	Stoc	k #	DIP		Employee Price	Supplier Price
	OG1234567 Vehicle Info	0000	\$26,840.00	125	5	N/A		\$26.0	48.65	\$24,744,36	\$25,729.75
T Eng	jine: LCV-Er	t Black Clot igine: Gas,	e th Interior Trim 2.5L 4 Cylinder, omatic Transmis:	L4, SI sion	DI, DOHC	;, VV1					
Opti	ATG-Re B30-Flo B34-Fro B35-Re BW4-C! Window BWN-R C67-Sin CHL-G\ D31-Inte D75-Ext DL6-Ext Mirrors. E63-Pic FE9-Feo	otter Mirror, emote Keyle or Covering ont Floor Ma ar Floor Ma rrome Exter ear Bumper gle-Zone M /W Rating: erior Rearving erior Rearving erior Door H erior Power Body Color kup Box deral Emiss	Outside ess Entry J, Carpet Its, Carpeted ts, Carpeted rior Molding, B/S Corner Assist S lanual Air Condit 5,400 Lbs ew Tilt Mirror Handles, Body C r Adjust, Man Fo	Steps tioning Color Iding	K34 LCV MYI Q5U QDI QDI RT> U2k UDI U2k UDI UVC VK3 VV4	-Elect -Engi B-6-Sj J-Alun C-Spa -Tire (-Spar -Siriu D-Enha -DnS B-Enha -Theft -Real -Front -Body	tronic Al ne: Gas beed AL ninum V re Tire; : P255// re Alumi sXM Sa anced I tar Com anced A : Detere t Detere t Licens : Color F	utoma s, 2.5L utomat Vheels T175 65R17 inum V atellite Driver munic vudio S ent Ele Came e Plat Rear E	tic Cruise - 4 Cylinde tic Transm (90D 18 Li 90D 18	er, L4, SIDI, D( ission )" - wall, ALS - * x 4.5" n Center, Mult tem ystem authorized En e Internet Con	DHC, VVT

~ indicates vehicle belongs to Trading Partner's inventory

**Disclaimer:** 

GM has thed to make the pricing intermettor provided in the demonstration in the second states with the price of the price of the second states of the price of the second states of the second states

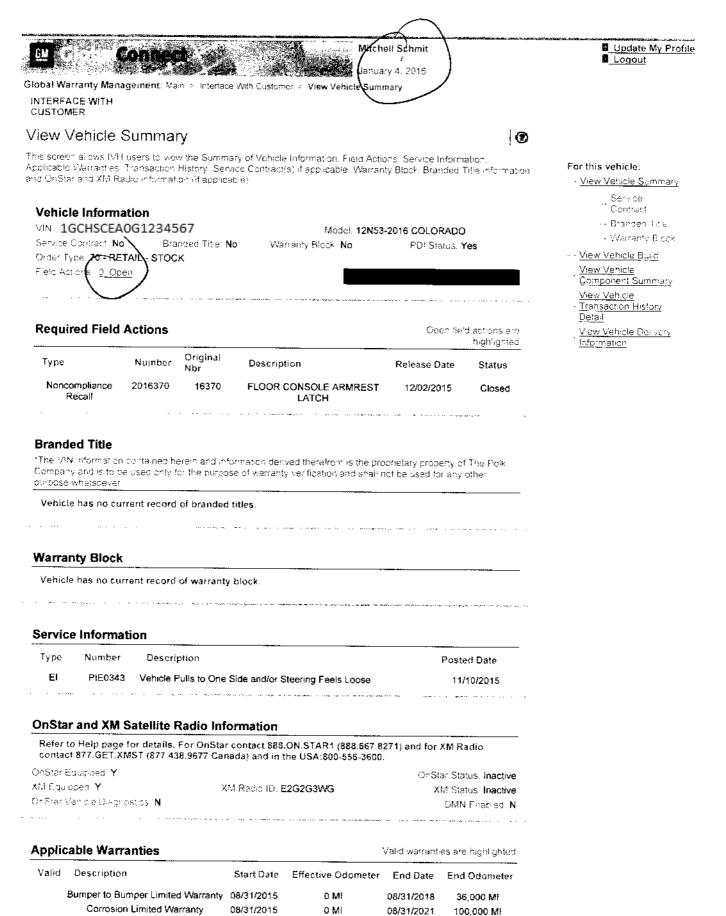
2016 COLORADO 2WD LT EXT CAB		GENERAL M	OTORS LLC
GAZ SUMMIT WHITE	/L4G		
HOU JET BLACK		RENAISSAN	ICE CENTER
ORDER NO. STEQXC/TRE STOCK NO	NNA	DETROIT	MI 48243-1114
VIN 1GCHSCEA0G1234567	999	VEHICLE 1	INVOICE 10D39425193
**************	•••••••••••	********	184*****13*476305
MODEL & FACTORY OPTIONS	MSRP	INV AMT	RETAIL - STOCK
12N53 COLORADO 2WD LT EXT CAB	25620.00	24339.00	INVOICE 08/31/15
FE9 50-STATE EMISSIONS	N/C	N/C	SHIPPED 08/29/15
G80 DIFFERENTIAL, LOCKING REAR	325.00	295.75	EXP I/T 09/04/15
FULLY AUTOMATIC			INT COM 09/04/15
LCV ENGINE, 2.5L 14, DI, DOHC,	N/C	N/C	PRC EFF 08/29/15
VVT			REYS XXXXX XXXXX
MYB TRANSMISSION, 6-SPD AUTOMATIC	N/C	N/C	WFP-S QTR OPT-1
			BANK: US BANK CLS
			СНС-ТО 47-630
			SHIP~TO 85-477
			BERGSTROM CHEVROL
			MIDDLETON WI
			SHIP WT: 3831
			HP: 19.2
			GVWR: 5400
			GAWR.FT: 2900
			GAWR.RR: 3300
			EMPLOY: 24744.36
			SUPPLR: 25729.75
			NTR: 1/2
			DAN: BUCKY
			EMPINC: 1432.66

TOTAL MODEL & OPTIONS	25945.00	24634.75	ACT 237	24751.40
DESTINATION CHARGE	895.00	895.00	8/B 261	778.35
DEALER IMR CONTRIBUTION		259.45	ADV 261	259.45
LMA GROUP CONTRIBUTION		259.45	EXP 65A	259.45

SUPINC: 447.27

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TRECEK AUTOMOTIVE OF PORTAGE, INC.



08/31/2023

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Emission Select Component Ltd Wty 08/31/2015